



## A shipboard comparison of analytic methods for ballast water compliance monitoring



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### ABSTRACT

Promising approaches for indicative analysis of ballast water samples have been developed that require study in the field to examine their utility for determining compliance with the International Convention for the Control and Management of Ships' Ballast Water and Sediments. To address this gap, a voyage was undertaken on board the RV Meteor, sailing the North Atlantic Ocean from Mindelo (Cape Verde) to Hamburg (Germany) during June 4–15, 2015. Trials were conducted on local sea water taken up by the ship's ballast system at multiple locations along the trip, including open ocean, North Sea, and coastal water, to evaluate a number of analytic methods that measure the numeric concentration or biomass of viable organisms according to two size categories ( $\geq 50 \mu\text{m}$  in minimum dimension: 7 techniques,  $\geq 10 \mu\text{m}$  and  $< 50 \mu\text{m}$ : 9 techniques). Water samples were analyzed in parallel to determine whether results were similar between methods and whether rapid, indicative methods offer comparable results to standard, time- and labor-intensive detailed methods (e.g. microscopy) and high-end scientific approaches (e.g. flow cytometry). Several promising indicative methods were identified that showed high correlation with microscopy, but allow much quicker processing and require less expert knowledge. This study is the first to concurrently use a large number of analytic tools to examine a variety of ballast water samples on board an operational ship in the field. Results are useful to identify the merits of each method and can serve as a basis for further improvement and development of tools and methodologies for ballast water compliance monitoring.

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### 1. Introduction

The International Maritime Organization adopted the International Convention for the Control and Management of Ships' Ballast

Water and Sediments in 2004 to minimize the transfer of harmful aquatic organisms and pathogens in ships' ballast water (IMO, 2004). Regulation D-2 restricts the concentration of viable organisms  $\geq 50 \mu\text{m}$  in minimum dimension at discharge to  $< 10$  viable organisms per cubic meter, and organisms  $< 50 \mu\text{m}$  and  $\geq 10 \mu\text{m}$  in minimum dimension (hereafter, 10–50  $\mu\text{m}$ ) to  $< 10$  per millilitre (IMO, 2004). Now that the International Ballast Water Management Convention has been fully ratified, and will enter into force on September 8, 2017 (IMO, 2016), there is a pressing need for ships to plan installations of ballast water treatment systems, and for regulators to plan the implementation of the Ballast Water Management Convention into their national legislation and Port State Control inspection programs.

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Compliance monitoring and enforcement must be consistent, rigorous, and efficient (IMO, 2008); it can be divided into two main parts: ballast water sample collection and sample analysis, each of which is challenged by several difficulties (Gollasch et al., 2003; Gollasch and David, 2013; IMO, 2013; Gollasch and David, 2015). A number of tools and technologies are in development for both sampling and analysis, and recent studies have shown promising results for sampling devices (First et al., 2012; Bradie, 2016). For sample analysis, two types of methods may be employed: 'indicative' or 'detailed' analyses. 'Detailed' analyses, such as microscopy, provide a direct and precise measurement of the number of viable organisms in a sample that typically requires extensive scientific expertise, costly equipment, and a timeframe generally too long for a compliance enforcement scenario. In contrast, 'indicative' analysis methods should be rapid and easy to operate, typically measuring biological, physical, or chemical parameters that can be related to the number of viable organisms in a sample to provide an indication of potential non-compliance [gross exceedance] with Regulation D-2 (Bailey, 2015; Frazier et al., 2013; IMO, 2013). Indicative methods rely on various indicators to assess the viable biomass and/or viability of organisms in samples collected, including adenosine triphosphate (ATP) methods that detect cellular energy (Wright, 2012), fluorescence measurements that rely on the natural photosynthetic activity of chlorophyll-containing cells (phytoplankton) (Veldhuis et al., 2006; Wright, 2012), and fluorescein diacetate (FDA) methods that detect enzymatic activity (non-specific intracellular esterases or enzymes; Welschmeyer and Maurer, 2011) (Gollasch and David, 2010). Some indicative methods use calibration curves to convert the measured parameter to an estimated organism concentration. Several promising approaches have been developed but require further study in the field to understand their methodological differences and to assess their comparability, accuracy, and precision (Gollasch and David, 2010; Gollasch et al., 2012; Gollasch et al., 2015).

In this paper, we report the results of a series of trials that were undertaken to compare methods for ballast water sample analysis by conducting replicated, comparative testing on marine water samples collected onboard the research vessel 'Meteor' in transit from Mindelo, Cape Verde to Hamburg, Germany. Water samples were collected from the ship's ballast water system and analyzed in parallel by multiple analytic methods for the  $\geq 50 \mu\text{m}$  and 10–50  $\mu\text{m}$  size classes (7 and 9 techniques, respectively) to assess comparability between methods, with particular reference to microscopic analysis as the standard method. In so doing, we evaluated the sensitivity and precision of the different methods and provide an overview of the benefits and drawbacks of each method (i.e. costs, training requirements, processing time, and interpretability of output). To our knowledge, this is the largest study to date to assess the comparability and reliability of analytic tools for ballast water compliance management under field conditions. Results offer insight into the benefits and limitations of each method, and support ongoing efforts to establish reliable uniform analytic methods for compliance monitoring under the International Ballast Water Management Convention.

## 2. Methods

### 2.1. Sample collection

Samples were collected during ballast water uptake of sea water while in transit (sea chest intake positioned at 2.5 m depth), except one trial where samples were collected during discharge of Mindelo harbour water that had been held in a ballast tank for three days. The main ballast line of the RV Meteor is equipped with multiple sampling points to allow simultaneous collection of paired samples of untreated sea water in the engine room. During the voyage, we used three different sample collection devices (plankton net, SGS Ballast Water Sampler 1 (BWS1), and Triton skid NP 6007 TG 18) to run 20 paired trials, collecting a total of 40 samples. The plankton net (50  $\mu\text{m}$  diameter

mesh) is the traditional method of concentrating ballast samples, whereas sampling skids are compact devices that have been developed to enable filtration and concentration of large volumes of water in a small space. During each trial, ~1000 L of water was concentrated for analysis of organisms  $\geq 50 \mu\text{m}$ , using the 'cod' end (50  $\mu\text{m}$  mesh, plankton net) or inbuilt filter (50  $\mu\text{m}$  mesh, sampling skids) of each sample collection device, to a final volume of 1 L (some exceptions; see Table A2). The volume of water filtered was quantified using a magnetic flow meter (Seametrics WMP104-100) for net samples and built-in flow meters for the sampling skids. For each sample, between 10 and 16 L of water was taken for analysis of 10–50  $\mu\text{m}$  organisms by collecting approximately 500 mL of the filtrate produced by each sampling device every minute.

All rinse water used during sample collection (and later analyses) was prepared by sequentially filtering local sea water taken through the ship's scientific sea water tap system through a series of meshes (1000, 500, 35, and 8  $\mu\text{m}$ , nominal pore sizes) followed by filtration through a 0.2  $\mu\text{m}$  passive (gravity-fed) filter cartridge (Whatman Polycap TC150). Rinse water was prepared prior to the start of each trial, so that the rinse water was sourced from the same geographic location as the samples being tested. Table A1 in Appendix A contains detailed trial information including salinity, temperature, sampling time and positions, sample collection devices used, ballast water flow rate, and total volume of water that passed through the ship's ballast system during the trial.

### 2.2. Sample preparation

All sample collection and further handling, like sample splitting and sieving, were completed in a uniform way, so that observed variability is more likely explained by analysis method rather than by sample handling. Water samples containing organisms and particles  $\geq 50 \mu\text{m}$  were concentrated during sample collection, so post-collection processing was not required. Individual subsamples for each analysis method were taken by mixing each 1 L condensed sample by inversion five times, half-filling each subsample bottle (7 bottles, total volume 35–300 mL depending on analysis requirements), and repeating this procedure until bottles were topped up to the required volume. This splitting procedure (5  $\times$  inversion of the sample bottle, half fill, 5  $\times$  inversion, fill remainder) was used to fill all subsample bottles detailed below.

Water samples containing organisms and particles  $< 50 \mu\text{m}$  (10–16 L filtrate samples) were processed to generate the fractions required for the remaining analyses ( $< 50 \mu\text{m}$  for flow cytometry, 10–50  $\mu\text{m}$  for all other methods). The subsample bottle for flow cytometry was filled first, and the remaining water was filtered on a 10  $\mu\text{m}$  (pore diameter) Sterlitech polyester track etch (PETE) membrane filter. The retained particles were resuspended in filter-sterile sea water with a final concentration up to 16  $\times$  the original concentration (see Table A2). The concentrated sample was split into subsample bottles for analysis of the 10–50  $\mu\text{m}$  size class (8 subsamples, volume 25–350 mL). For most analytic methods, there was no further assessment of the size of organisms in the size-fractionated samples (i.e. all organisms contained in a given sample were considered to be within the relevant size class). However, the Satake Pulse Counter uses pulse strength to estimate organism size (see Appendix B for details), and microscopists used photomicrographs of 50  $\mu\text{m}$  calibration beads ( $\geq 50 \mu\text{m}$  size class) and Sedgewick-Rafter grid widths (10–50 size class) as size references.

After each trial, all sampling gear, sample carboys, and subsample bottles were cleaned in a dilute (100–200 ppm) or concentrated (2500 ppm) bleach solution (depending on equipment robustness) made using the ship's potable water supply to prevent cross-contamination of living organisms between tests. After bleaching, all equipment was rinsed with MilliQ water three times; plankton nets were rinsed with potable water three times before being rinsed once with MilliQ water and hung to dry. Prior to re-use, all sample carboys and

subsample bottles were rinsed three times with 0.2 µm filtered sea water to remove any residues.

2.3. Subsample analysis

Subsamples were analyzed in parallel using the analytic methods described in Table 1; detailed methodology for each analytic method is provided in Appendix B. The indicative methods fall into three major groups: those that detect chlorophyll fluorescence activity (CFA), those that rely on FDA as a viability probe, and those that measure ATP. CFA devices (Walz WATER-PAM, bbe 10cells, TD Ballast-Check 2, and Hach BW680) measure baseline fluorescence under dark adaptation ( $F_0$ ), and maximal fluorescence ( $F_m$ ) under saturating light to estimate total active chlorophyll fluorescence ( $F_v$ ) in the subsample ( $F_v = F_m - F_0$ ) (Wright et al., 2015). The Hach BW680 and the bbe 10cells determine relative ‘active’ chlorophyll biomass estimates based on the  $F_v$  value, whereas the TD Ballast-Check™ 2 estimates organism concentration using corrected fluorescence measurements (see Appendix B for details). The  $F_v$  measurements from the CFA devices can be converted into a cell number using an instrument-specific calibration value. In contrast, FDA methods rely on the conversion of FDA to fluorescein by viable cells, which makes them appear green when excited by blue light. Thus, FDA is not a ‘traditional’ stain, in the sense that it does not ‘bind’ or ‘bond’ with internal cellular compounds (as would a nuclear ‘stain’ like SYBR Green). In the case of the Satake Pulse Counter, the amount of fluorescence within each cell is used to estimate cell size, whereas the Moss Landing Marine Labs (MLML) bulk FDA method relies on measuring the absolute fluorescein production rate, as measured extra-cellularly after it diffuses out of the cell.

From each subsample, three replicate measurements were analyzed by each analytic method/device. Subsample bottles were inverted five times before withdrawing each replicate to ensure subsamples were well mixed, and all steps of each analysis were performed independently on each replicate. Due to time constraints and operational considerations (e.g. limited materials), some analytic methods could not be conducted for all trials and in some cases, the number of replicates was also limited (e.g. flow cytometry). The total number of replicates analyzed for a given comparison is shown in the text above each plot.

Note that flow cytometric analysis was performed on subsamples preserved with formaldehyde (final concentration 2.3%) and stored at

–20 °C until analysis; therefore the analysis of phytoplankton did not discriminate between viable and non-viable cells but reflects the total number of phytoplankton present.

2.4. Statistical analysis

All analyses were performed in the R statistical programming environment (R Core Team, 2015). Since there could be variability between samples collected at the same time using different sample collection devices in the ship’s engine room, analytic results are only compared amongst measurements within the same sample (i.e. collected using the same sample collection device from the same sampling point in the same trial). The use of multiple sample collection devices is a potential advantage of our experimental design, since it reduces any bias that might be introduced by the choice of sample collection device (i.e. potential that health and/or diversity of sample may differ between collection methods, which may affect performance of analytic methods).

All measurement values were standardized to equivalent concentrations in the prepared subsample where necessary to account for any concentration steps performed for any analytic method (see Appendix B). Thus, measurements shown represent those in the subsample water after concentration during initial sample collection/preparation. For example, if 10 mL of the prepared subsample was concentrated to 1 mL for measurement by microscopy (i.e. 10× concentration) and 100 individuals were counted in this concentrated replicate (i.e. 100 individuals/mL), this value would be standardized to the concentration in the prepared subsample by dividing the measured value by the concentration factor (i.e. prepared subsample concentration = measured value in concentrated replicate/concentration factor). In this case, a value of 10 individuals/mL would be used for comparison against measurements by other analytic methods. One outlier measurement was dropped for SGS ATP (aqua-tools) where a large organism was seen in the sample and a very high, concordant measurement was recorded; this replicate represents a rare event where one large organism was sampled, while this is of concern for ballast water sampling generally, it was excluded here as it is a real difference between samples, not a poor measurement, and thus not relevant for comparison between methods.

To compare results for each analytic method versus microscopy (i.e. dissecting and/or epifluorescence (with FDA) microscopy), pairwise scatterplots were made that compared all measurements taken for

Table 1

Brief description of analytic methods used on the Meteor voyage. Full description and Standard Operating Procedures for each method are available in Appendix B. Method type is indicated as Det = detailed analytic method or FDA, ATP or CFA for three types of indicative analytic methods where FDA = fluorescein diacetate, ATP = adenosine triphosphate, CFA = chlorophyll fluorescence activity. MLML = Moss Landing Marine Labs. BWI = Ballast Water index.

Analysis method	Type	Description
Microscopy (movement)	Det	Samples were placed in a modified Bogorov chamber and live zooplankton (≥50 µm) were enumerated by observing movement.
Microscopy (FDA ‘staining’)	Det	Samples were ‘stained’ using FDA and fluorescing organisms were counted using a Sedgewick–Rafter counting chamber under an epifluorescence microscope equipped with a fluorescein isothiocyanate (FITC) narrow pass filter cube.
Flow cytometry	Det	Samples are inserted into flow cytometer for measurement. Phytoplankton cells are separated from other particles based on scatter and the red fluorescence of the chlorophyll present in the phytoplankton cell. The size range of phytoplankton is determined using spherical beads as an internal standard.
Satake Pulse Counter	FDA	Samples were stained using FDA and placed in portable stirring chamber that estimates the number of viable organisms based on the number of fluorescence pulses detected over a specific threshold.
MLML (streamlined) bulk FDA	FDA	Organisms were captured on a filter, placed into incubation, and tagged with FDA. Active organisms convert FDA to fluorescein, which is measured quantitatively in the bulk, whole-water incubation fluid.
MLML ATP	ATP	Organisms in sample were captured on a filter and immersed in a strong extraction fluid. Extraction tubes were mixed thoroughly after 1 hour extraction and measured for luminescence in the presence of luciferase enzyme; luminescence is linearly related to ATP concentration.
SGS ATP (aqua-tools)	ATP	Rapidly estimates living organisms through quantification of bioluminescent signal coming from the reaction of Luminase™ with intracellular adenosine triphosphate (cATP).
Walz WATER-PAM	CFA	Desktop device to estimate phytoplankton biomass and photosynthetic activity. Measurements can be performed using whole water or size fractionated samples.
Turner Designs Ballast-Check™ 2	CFA	Estimates abundance and assesses viability of phytoplankton based on fluorescence produced by organisms.
bbe 10cells	CFA	Estimates the number of living cells based on variable fluorescence ( $F_v$ ) of chlorophyll of photosynthetically-active algae.
Hach BW680	CFA	Samples were deposited into a cuvette for measurement. Device displays BWI values and estimated risk based on average variable fluorescence response. Viable cell concentrations can be estimated based on BWI, which is proportional to variable fluorescence, $F_v$ , in conventional PAM fluorometry.

each subsample with replicates randomly paired between methods. A line of best fit was generated using Deming's regression which accounts for errors in both variables (Ripley and Thompson, 1987) and has been shown to give unbiased slope estimates for method comparisons (Linnet, 1993). Explicit error values were specified based on the standard deviation within each replicate. When this was not possible due to lack of replication (e.g. flow cytometry), it was assumed that the coefficient of variation was constant across all data values. The mean measurement (and standard deviation) for each sample for each analytic method is shown in Tables C.1 and C.2 for  $\geq 50 \mu\text{m}$  and  $10\text{--}50 \mu\text{m}$  samples respectively.

The various CFA devices were also compared to each other and to microscopy counts using the raw output of the variable fluorescence ( $F_v$ ), with no manipulation or transformation of the raw data signals, to eliminate variation caused by device-specific conversion factors. This  $F_v$  was measured as the difference of chlorophyll fluorescence of dark-adapted phytoplankton ( $F_0$ ), and the maximal fluorescence ( $F_m$ ) under saturating light. As a result, the total active chlorophyll fluorescence ( $F_v$ ) in the subsample is  $F_v = F_m - F_0$  (Wright et al., 2015). These comparisons include the Pearson correlation coefficient ( $r$ ) to quantify the strength of the relationship between each pair.  $r$  is useful to describe the total variability in the relationship between two methods even when methods are not measured in the same units, but note that it is dependent on the number of data points and the data range (Stockl et al., 1998), which limits comparability.

Importantly, variation in all pair-wise relationships explored is not only attributed to analytical differences and/or imprecision, but also sample-related effects (e.g. variation in the true number of individuals in each subsample) (Miller et al., 2011).

### 3. Results

Natural variation in marine plankton communities throughout the voyage led to high variability in the concentration and composition of organisms observed in each size class across trials. The beginning of the cruise was spent mostly in oligotrophic (open ocean) water where biological variation was low and organism concentrations were at or below the limits specified in Regulation D-2, whereas very high concentrations were observed in the English Channel and the North Sea near the end of the cruise. Organism concentrations in the water ranged between  $\sim 1000$  and  $\sim 800,000$  individuals/ $\text{m}^3$  for the  $\geq 50 \mu\text{m}$  size class, and between 0.6 and 69.7 individuals/mL for the  $10\text{--}50 \mu\text{m}$  size class (both as estimated by microscopy). Notably, the  $\geq 50 \mu\text{m}$  size class was dominated by dinoflagellates (*Ceratium* sp. and *Protoperdinium* sp.) comprising, on average, 85% of individuals; remaining taxa typically consisted of copepods, rotifers, and tintinnids. The  $10\text{--}50 \mu\text{m}$  size class was also dominated by phytoplankton, though occasionally small rotifers (e.g. *Keratella*) were observed in samples.

#### 3.1. Results for $\geq 50 \mu\text{m}$ size class

Seven methods were used to analyze water samples containing organisms  $\geq 50 \mu\text{m}$ : microscopy (visual inspection for motile organisms; FDA 'staining' for non-motile organisms), two FDA methods (Satake Pulse Counter, MLML bulk FDA), two CFA methods (measure only photosynthetic protists; Hach BW680, Walz WATER-PAM), and two ATP methods (MLML ATP, SGS ATP aqua-tools). In general, all analytic methods showed a positive correlation between recorded measurements and direct microscopy counts, and were sensitive enough to detect organisms in the water samples at a range of concentrations (i.e. all measurements for analytic methods were non-zero values when the microscope method detected live individuals; Fig. 1; two exceptions/outliers: Walz WATER-PAM). As expected, variation between replicates increased with increasing abundance (Fig. C.1).

The Satake Pulse Counter is the only method that provided data outputs as estimated individuals/volume; this method tended to

underestimate the concentration of individuals as compared to microscope counts (see Fig. 1a, b; most data points fall below 1:1 line), but precision was higher than microscopy (i.e. less variation between replicates, Fig. C.1). Interestingly, for low concentrations, both the Satake Pulse Counter and SGS ATP (aqua-tools) showed a strong relationship between microscope counts and measured value (ind/mL and ng·cATP/mL, respectively) with one group of outlier data (Fig. 1b; outlier data points came from same trial). The Walz WATER-PAM and the Hach BW680 fluorometer also showed a fairly strong concordance with microscopy values at low concentrations (Fig. 1b).

#### 3.2. Results for $10\text{--}50 \mu\text{m}$ size class

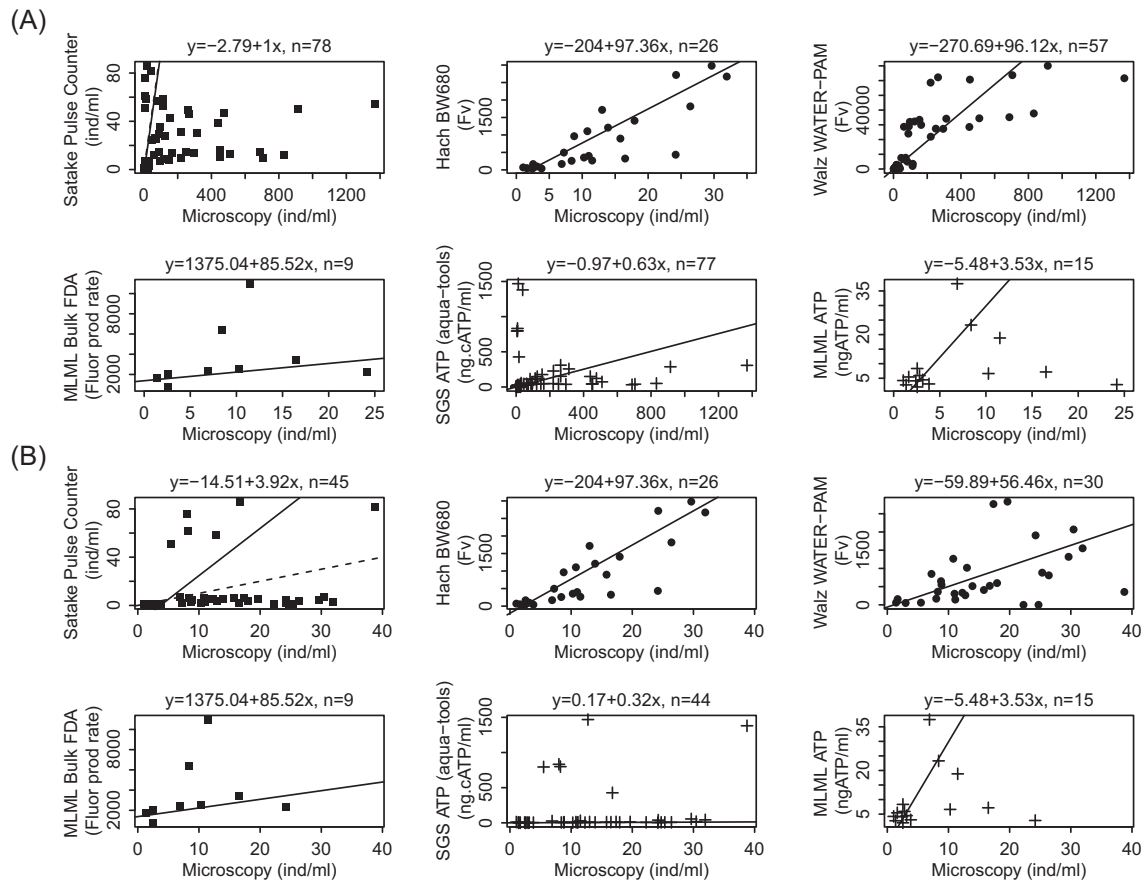
Nine methods were used to analyze water samples containing organisms in the  $10\text{--}50 \mu\text{m}$  size range: three FDA methods (epi-fluorescence microscopy using FDA stain, Satake Pulse Counter, MLML bulk FDA), four CFA methods (bbe 10cells, Hach BW680, Turner Designs' (TD) Ballast-Check™ 2, Walz WATER-PAM), flow cytometry (Beckman Coulter Epics-XL-MCL), and MLML ATP (Table 1). Five methods/devices were able to provide estimates as individuals/volume: Hach BW680, bbe10cells, TD Ballast-Check™ 2, flow cytometry (counts the sum of live and dead organisms), and the Satake Pulse Counter. Most methods were sensitive enough to detect organisms in the ballast water at a range of concentrations, including values  $< 10$  per mL (Fig. 2a, b; but see Hach BW680 where several samples from open ocean oligotrophic waters were below the detection limit), and all methods showed a positive relationship between measured values and microscope estimates (Fig. 2). The Satake Pulse Counter underestimated organism concentrations as compared to microscope estimates (see Fig. 2; most data points fall below 1:1 line) and flow cytometry overestimated organism concentrations as compared to microscopy (see Fig. 3a, b; most data points fall above the 1:1 line). Variation between replicates generally increased with abundance (Fig. C.2).

The CFA measurements had the strongest correlation with microscope results, both when comparing  $F_v$  values ( $r = 0.82\text{--}0.9$ ; Fig. 3) and data converted to concentrations (Fig. 2; Pearson correlation coefficient =  $0.82\text{--}0.94$ ; note concentrations could not be calculated for Walz WATER-PAM). The  $F_v$  values for devices measuring chlorophyll fluorescence were highly correlated with each other (range  $0.96\text{--}0.98$ ; TD Ballast-Check 2™ vs. Hach BW680 excepted; Fig. 3).

### 4. Discussion

Our study considered several types of 'indicative' analytic tools, including methods based on CFA, ATP, and FDA, and two detailed methods, flow cytometry and microscopy. Results indicate that measurements for all types of indicative methods showed concordance with microscopy results, whether those results were analyzed as raw biomass measurements or when converted to concentrations (where possible). There was variability between indicative methods in the strength of the relationship (which varied with numerical abundance of the organisms), and also differences in the sensitivity (i.e. minimum detection limit) of methods. It should be noted that some of the indicative methods are designed for ballast water monitoring where low organism concentrations are expected and therefore are not necessarily expected to give accurate results at high concentrations, but rather simply recognize non-compliance; in other words, unlike methods developed for standard marine research, the focus here is on accuracy at low concentrations near Regulation D-2 standards while accuracy at high concentrations often observed in nature is less important.

All analytic tools in this study aim to estimate abundance of organisms in ballast water samples, but the methods differ in terms of the taxa being measured and the units of their output. Both detailed analysis methods (i.e. microscopy and flow cytometry) are able to provide estimates in individuals/mL, but microscopy estimates account for both zooplankton and phytoplankton, whereas flow cytometry



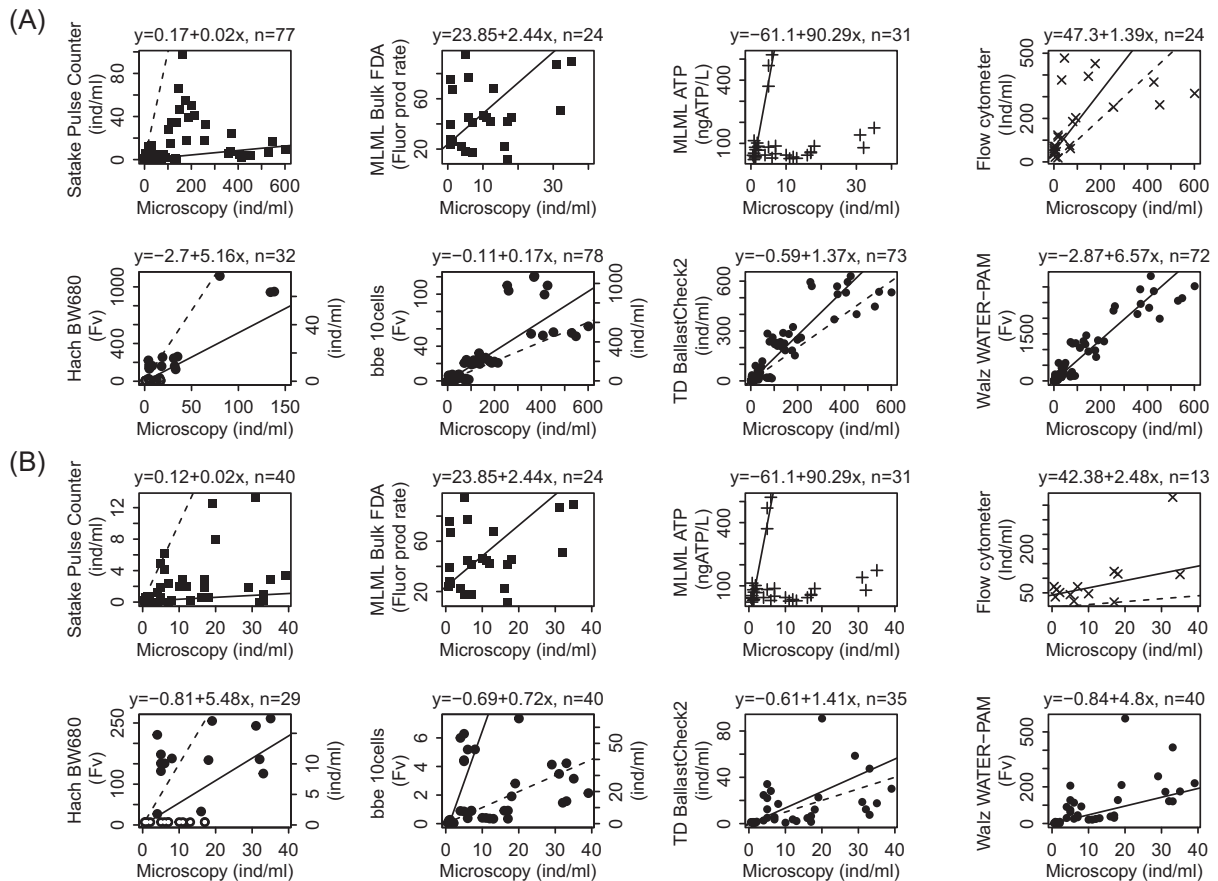
**Fig. 1.** Scatterplots showing the output from each analytic tool for the  $\geq 50 \mu\text{m}$  size class compared to total microscopy estimates. Panel (A) shows full data while panel (B) shows the subset of data corresponding to microscopy estimates below 40 individuals/mL. All values are standardized to represent the concentration of organisms (or biomass indicator) in the prepared subsamples. The solid line indicates the line of best fit found using Deming regression (formula indicated above graph) and dashed lines (where applicable) indicate 1:1 line. Number of data points (n) is indicated above each plot. Note different x-axis limits in panel (a) corresponding to available data. Squares are used for FDA methods; circles indicate CFA methods; '+' indicate ATP methods.

measurements only count phytoplankton (as used in this study, see Appendix B for methodology) (Veldhuis and Kraay, 2000). Further, since all flow cytometry samples were preserved before analysis in this experiment, measured concentrations are based on the cumulative number of organisms in samples (whether alive or dead before preservation). In comparison, microscopy (using motility and/or FDA 'staining') estimates are based only on living organisms. Likewise, FDA and ATP methods, which target metabolic activity and cellular adenylate content, respectively, quantify the biomass of both autotrophs and heterotrophs present in samples, albeit each measuring different properties of life. However, of these methods, only the Satake Pulse Counter (FDA method) provides estimates as individuals/mL, though other analytic methods (e.g. SGS ATP (aqua-tools)) may be able to estimate organism concentration for this size class in the future. In contrast, the CFA devices target only photosynthetic protists, but most can provide results in individuals/ml for the 10–50  $\mu\text{m}$  size class through an empirical, instrument-specific conversion constant (i.e. bbe 10cells, TD Ballast-Check 2<sup>TM</sup>, Hach BW680).

Generally, analytic methods were quite sensitive to the detection of organisms in samples over a broad range of cell concentrations. Results indicated, however, that the various fluorometers (i.e. bbe 10cells, TD Ballast-Check 2<sup>TM</sup>, Walz WATER-PAM and Hach BW680), which had highly concordant results in agreement with previous work (e.g. Gollasch and David, 2012b), differed in their sensitivity (Figs. 1–3). In particular, the Hach BW680 was less sensitive than the bbe 10cells and TD Ballast-Check 2<sup>TM</sup>. In total, 14 out of 32 samples were below the detection limit of the Hach BW680 in open ocean oligotrophic waters where viable organisms were detected by microscopy; five of

these samples had concentrations  $> 10$  individuals/mL. In contrast, bbe 10cells and TD Ballast-Check 2<sup>TM</sup> reported measured values for all samples analyzed. The sensitivity differences between these instruments are likely explained by differences in their methodology. More specifically, both the Hach BW680 and the bbe 10cells determine relative 'active' chlorophyll biomass estimates based on the  $F_v$  value, which is calculated as the difference between the  $F_m$  and  $F_0$  measurements. This can reduce the sensitivity of the instrument output, because the error in each measure is combined. The bbe 10cells measurement increases signal strength to avoid sensitivity loss by concentrating samples onto a selective filter.

For both size classes, the concentrations estimated by the Satake Pulse Counter were lower than those measured by microscopy. There are multiple possible explanations for these differences. Firstly, the Satake Pulse Counter would likely register a group of colonial organisms as one pulse instead of many pulses; this could lead to discrepancies if the Satake Pulse Counter registers one large pulse ( $> 50 \mu\text{m}$  size class) when the microscopist counts multiple cells (likely 10–50  $\mu\text{m}$  size class), or if one pulse is registered where the microscopist determines all cells within the colony are smaller than 10  $\mu\text{m}$ . Alternatively, it is possible that differences in methods to estimate organism size could lead to discrepancies. The Satake Pulse Counter determines organism size based on pulse strength, with strong pulses attributed to large organisms and weak pulses attributed to small organisms, whereas the microscopists used photomicrographs of 50  $\mu\text{m}$  calibration beads ( $> 50 \mu\text{m}$  size class) and Sedgewick-Rafter grid widths (10–50  $\mu\text{m}$  size class) as size references. Inaccuracy by either method may lead to discrepancies in counts across both size classes, thus, it may be beneficial to examine



**Fig. 2.** Scatterplots showing the output from each analytic tool for the 10–50  $\mu\text{m}$  size class compared to total microscopy estimates. Panel (A) shows full data while panel (B) shows the subset of data corresponding to microscopy estimates below 40 individuals/mL. All values are standardized to represent the concentration of organisms (or biomass indicator) in the prepared subsamples. The solid line indicates the line of best fit found using Deming regression (formula indicated above graph) and dashed lines (where applicable) indicate 1:1 line. Number of data points (n) is indicated above each plot. Note different x-axis limits in panel (a) corresponding to available data. Squares are used for FDA methods; circles indicate CFA methods; '+' indicate ATP methods; 'x' indicate flow cytometry. White circles represent points below detection limit of tool; points are plotted at minimum detection level (Hach BW680 only).

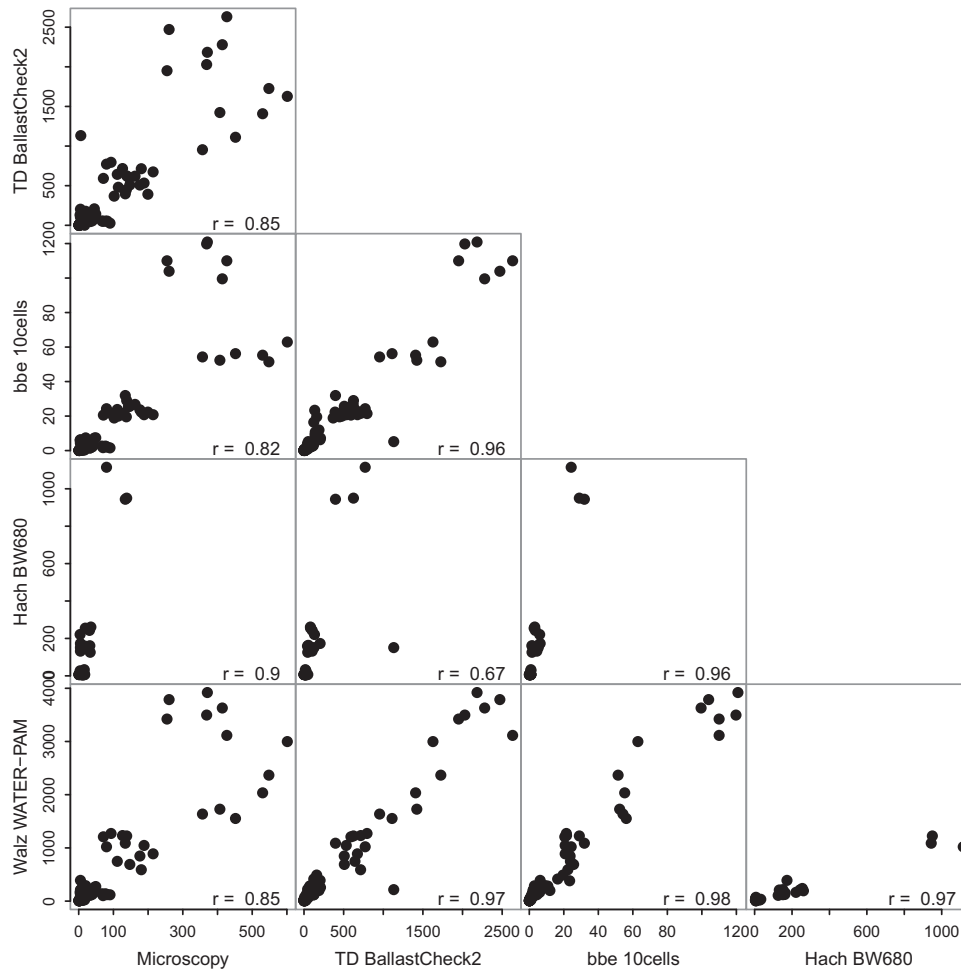
the accuracy of size measurements for future comparisons of analytic methods. Further, discrepancies can arise due to human error, particularly when conducting microscopy (First and Drake, 2012) (though not limited to microscopy) due to inability to detect FDA 'staining' against background autofluorescence, fatigue, motion sickness, etc. Notably, Satake Pulse Counter and SGS ATP (aqua-tools) had similar outlier data points for the same sample, where measurements were quite high compared to microscope counts, which may indicate error by microscopy or poor mixing during the sample splitting process.

While this paper has compared the accuracy and precision of different analytic methods, factors such as cost, training requirements, and the time required to analyze and process a sample are also important considerations. Microscopy is the most demanding method, with requisite taxonomy skills, 20–60 minute processing time per sample, and a substantial investment in equipment, making it an unlikely choice for compliance monitoring by non-scientific regulatory personnel. For the handheld CFA devices, including the bbe 10cells, TD Ballast-Check 2™ and Hach BW680, sample processing takes approximately 2 min and requires only minimal training; the devices range between \$3700–\$4800 and running costs are <\$1 per sample (all values are approximate and in USD). The desktop Walz WATER-PAM, is a high-end scientific instrument, and has similar speed, per sample costs, and training requirements, but costs \$16,700 to purchase. The Satake Pulse Counter has not yet been priced for market, but can be used with minimal training to analyze the  $\geq 50 \mu\text{m}$  and 10–50  $\mu\text{m}$  size classes; active processing time for both size classes is <5 min with results available for the  $\geq 50 \mu\text{m}$  class in approximately 10 min and 30 min for the 10–50  $\mu\text{m}$

class. The SGS ATP (aqua-tools) kit requires minimal training and processes samples for either the  $\geq 50 \mu\text{m}$  or 10–50  $\mu\text{m}$  size class in approximately 50 min; the initial start-up costs are \$8500 to purchase equipment and running costs are \$35 per sample; some costs may decrease as devices mature from developmental technology to commercially-available units.

#### 4.1. Caveats and future directions

In reviewing our results, it is important to keep in mind that all samples are subject to sampling effects and, due to random chance, it is not expected that every subsample or replicate measurement would contain identical numbers of organisms (Frazier et al., 2013; i.e. if a 10 L ballast water sample containing 1000 organisms was split into ten 1 L subsamples, we would not expect that each subsample would contain exactly 100 organisms). Further, the variation between subsamples should increase with the mean (i.e. there is more variation between subsamples if the true concentration is 1000 individuals/L than 100 individuals/L). In fact, variation among subsamples is expected to equal the mean if all organisms have identical and independent chances of being sampled, but variation could be amplified by organism behaviour and/or the presence of colonies in samples. Therefore, even if all methods gave completely accurate results, variation in measurements between subsamples is expected (Miller et al., 2011). Importantly, as a result, observed differences between measurements may represent a combination of true differences between subsamples and measurement error (Stockl et al., 1998). Herein, we visualized the precision of



**Fig. 3.** Scatterplots showing pairwise comparisons of raw  $F_v$  values for each CFA device and microscopy counts (ind/mL) for the 10–50  $\mu\text{m}$  size class. The Pearson correlation coefficient ( $r$ ) is indicated for each pair.

methods by quantifying the standard deviation among replicates for each trial (flow cytometry excluded, since measurements were not replicated). These graphs show that variability is low at low concentrations (i.e. the region of utmost concern for compliance monitoring), but they do not allow us to directly compare instruments quantitatively since most methods use different measurement units. Ideally, it would be beneficial if multiple replicates of multiple subsamples were analyzed by each tool to help parse out these sources of variation, but operational considerations limited the number of measurements taken during this voyage. Such an approach could be the focus of future empirical studies, or alternatively, lab-based studies may be useful to study the reliability and precision of these methods across a controlled range of values (see [Vanden Byllaardt et al., 2018](#)).

Conducting our trials on board a ship in transit offered both advantages and disadvantages. While we were disadvantaged by the added complexity of conducting microscopy on a moving ship, we expect our results benefit from (i) organisms being subjected to the stresses of the ballast system during collection akin to real compliance scenarios and (ii) the diversity of communities that were sampled. Indeed, we expect that the composition of plankton communities is likely to affect the level of concordance observed between analytic methods. While our results showed that CFA devices performed well for the  $\geq 50 \mu\text{m}$  size class, these results may be dramatically different if the samples for this size class had not been dominated by dinoflagellates, as was the case during this voyage. Thus, future work is needed to ensure that a variety of communities are considered when testing methods, including varying concentrations of zooplankton. The community composition may also

affect how well our size-segregated samples conform to those defined in the D-2 convention (i.e.  $\geq 50 \mu\text{m}$  and 10–50  $\mu\text{m}$  in minimum dimension). As detailed in our methodology, samples were separated with a series of filters and all instruments except microscopy and the Satake Pulse Counter measured the sample without any further consideration of whether the organisms contained therein were of the expected size. Depending on the flexibility and shapes of organisms contained within our samples, it is possible that our samples did not exclusively contain organisms of the specified size since these properties can impact the efficiency of filtration. Any individuals excluded from microscopy counts based on size would thus not have been similarly excluded from measurement by the indicative tools; this could lead to higher estimates for the indicative tools versus microscopy.

In a related matter, it is interesting to note that previous ballast water counting protocols for the  $\geq 50 \mu\text{m}$  size class have counted phytoplankton at the same time as motile zooplankton using a dissecting microscope, with the assumption that structurally intact phytoplankton cells are viable (e.g. [First et al., 2015](#)). Since preliminary trials indicated that dinoflagellates were present in our samples at high abundance in the  $\geq 50 \mu\text{m}$  size class (on average 85% of individuals), we modified our analytic methods to include two sets of microscopy counts for this size class: (i) motile taxa counted on dissecting microscope, and (ii) non-motile phytoplankton counted with FDA ‘stain’ on the epifluorescence microscope, to avoid relying on the assumption that intact cells were viable. While we concede that the error rates (false positives and false negatives) of the FDA ‘staining’ were not quantified during our experiment, we assumed they would be similar to those

reported in previous studies (e.g. Bentley-Mowat, 1982; Garvey et al., 2007; Steinberg et al., 2011); conversely, the error associated with assuming all intact phytoplankton are viable was completely unknown (Paerl, 1978). Since dinoflagellates were so abundant in our samples, errors in determining viable vs. dead status could have significant impact on the results. While this issue lies outside of our analytic methods comparison, it may have significant implications for ballast water monitoring studies more generally, suggesting that examination of appropriate methods for enumerating viable phytoplankton in the  $\geq 50 \mu\text{m}$  size class could be considered further in future work.

Finally, it is important to highlight that each CFA device has a specific calibration/conversion coefficient that relates its results ( $F_v$ ,  $F_m$ , or  $F_0$ ) to cell concentrations. Consequently, different devices can generate different estimates even if they have the same fluorescence reading. In reality, the true relationship between fluorescence and cell concentration varies across phytoplankton communities depending on cellular chlorophyll content (can vary by a magnitude of  $5\times$  due to photo-adaption and an additional  $5\times$  due to nutrient limitation/saturation) and the size of cells in the community (range of cell volumes for  $10\text{--}50 \mu\text{m}$  group varies  $125\times$ ) (Veldhuis et al., 1997). Thus, chlorophyll content per cell is the major source of error for estimating cell numbers on the basis of bulk chlorophyll fluorescence and variation in calculated cell concentrations among instruments may depend on the similarity of the ballast sample community to that used to develop the calibration factor. Nonetheless, present results for these methods were promising for both size classes examined here. We expect that future studies to examine and quantify the variability in the relationship between fluorescence and cell concentration for ballast water communities would provide valuable insight.

## 5. Conclusions

In conclusion, several promising indicative methods have been evaluated which should prove useful for ballast water compliance monitoring. These tools differ in their sensitivity, output, costs, training requirements, and processing time, all of which must be considered when selecting tools for ballast water compliance monitoring. Future work will be required to determine the accuracy of these methods at varying cell concentrations, to assess these methods in different types of plankton communities, and to determine if different processes for treatment of ballast water have effects on the analytical results of the instruments. A better understanding of the variability in concentration estimates due to the selection of calibration factors is crucial.

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